

LEADERSHIP

DAN NATOLI

Dan Natoli is a valuable hire in the real estate marketing world throughout the state of Florida. As a multi-million-dollar producer, he serves a distinguished clientele with unsurpassed discretion, market knowledge, personal service, and commitment to establishing enduring relationships.

Dan moved to Florida in 1996, where he owned and operated a real estate firm, a mortgage company, and an appraisal company with a combined 90 agents. Dan specialized in marketing and selling independent custom builders, developers, and investors projects along with high end re-sale homes. Today, with more than 27 years as a broker & broker associate, he specializes in multi-million-dollar luxury home sales throughout the Florida state with a network that continues to grow.

Dan resides in Orlando Florida with his wife Kerry and their 2 children, Jackson and Jade, and their dog Enzo.

## Education:

Nichols College- Some

Major: Finance

Minor: Marketing

Bowles School of Real Estate-

Standards of Professional Appraisal Practice of Real Estate Appraisals

Residential Appraisals

National USPAP Certified

IFREC-

Brass Tracks of Real Estate

Core Law of Residential Real Estate

FHA/VA Financing

KAMBUC-

Mortgage Broker Training

Perfecting Mortgage Processing

PALM CONSTRUCTION-

Construction Project Management Construction Business & Finance Construction Contract Administration

## Professional Affiliations/Designations:

Lic. Real Estate Broker (FL)# BK 663269

Former:

Lic. Mortgage Broker (FL)

Real Estate Appraiser (FL)

Member National Association of Realtors Member National Multiple Listing Service

Master Processor

National USPAP Cert.

EcoBroker Certified

CMP (Certified New Home Marketing Professional) IRM I, II, III, IV

MIRM of NAHB – Masters In Real Estate Marketing

Sales and Marketing Council Orlando

HBA of Metro Orlando -

Specialties New Homes Sales Division

## Experience:

Interlink Financial -  
Manager/Partner 1996-1999  
Home Exchange -  
New Home Sales 1999-2001  
ABEC -Appraiser 2000-2001

Real Estate Sales/Broker  
Prudential Real Estate -  
Real Estate Sales 2000-2001

JB Contracting -  
Trade/ Design 2000-2002  
Equishare Realty &  
Finance, L.L.C.  
Vice President 2001-2006

Ist Appraisal Assoc.  
-Appraiser  
Home Finance Network -  
Broker  
Orlando Home Shopping Network  
Equidesign -Design/Drafting 2007-2012  
Spec Home Pricing  
Equidesign, L.L.C. -Partner/Design  
Equishare Realty -Broker  
New England -Mortgage/ Merchant Corp. -

## Real Estate Sales:

Stirling Sotheby's International Realty-  
Broker/Assoc 2007-2012

Illustrated Properties-Broker/Assoc  
Christie's Estates, Leading RE of the World  
and Luxury Portfolio  
IP Luxury Collection 2012-2013

Regal R.E. Professionals - B  
roker/Assoc  
Christie's Estates & Who's Who LRE 2013-2015

Premier Sotheby's International Realty  
Broker/Assoc - 2015-2000

Corcoran Premier Realty -  
Broker/ Assoc - 2000 -2023

# Career Highlights

- Partnered and managed mortgage and real estate Company with over 90 combined agents.
- Partnered with one of the top new home marketing companies Kates Marketing Group.
- Created pricing and sales strategies for top custom builders & developers throughout Central Florida.
- Multi Award & Multi-Million Dollar producer Stirling Sotheby's International Realty
- Spearhead specialty division of the Luxury Collection for multi-billion-dollar brokerage Illustrated Properties in Central Florida.
- Relaunched one of the most complex luxury communities in Florida that resulted in multi-millions in new construction.
- Consulted strategies to expand and increase luxury market share at local luxury real estate firms with additional seasoned agents & affiliates.
- Worked with top global and luxury franchises and affiliations such as Sotheby's, Christies, Leading Real Estate Companies of the World, Luxury Portfolio, Who's Who in Luxury Real Estate, Century 21, Corcoran and more.
- Honoree for Orlando Business Journal's Residential Real Estate "Deal of the Year 2017" Highest residential sale in Saint Cloud history and second highest in Osceola County history.
- Chosen agent representing Central Florida in the Luxury Real Estate Hedge Fund Alliance
- Trained and Coached by some of the worlds best real estate sales and marketing coaches and trainers.



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